

# BÉATRICE BOULU-RESHEF

## University of Orleans

### Contact

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Laboratoire d'Economie d'Orléans (FRE 2014), Faculté de Droit d'Economie et de Gestion, IAE Orléans  
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### Academic positions

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2019-Present	Full Professor of Economics, University of Orleans, Laboratoire d'Economie d'Orléans (FRE 2014) & IAE of Orleans
2019-2022	Prime d'encadrement doctoral et de recherche (Ph.D. and research supervising bonus) (PEDR)
2015-2019	Maître de Conférences (eq. Associate Professor/Senior Lecturer) in economics, Université Paris 1 Panthéon-Sorbonne, Centre d'Economie de la Sorbonne
2018-2019	CNRS <i>Délégation</i> (part-time secondement), Centre d'Economie de la Sorbonne
2017-2018	CNRS <i>Délégation</i> (part-time secondement), Centre d'Economie de la Sorbonne
2012-2015	Behavioral Research Associate, University of Virginia Darden School of Business (50%) and Department of Economics (50%)
2010-2011	ATER, Université Paris Nord
2009-2010	ATER, Institut National des Sciences Appliquées de Lyon
2006-2009	Allocation de Recherche, French Ministry of Research, Université Lumière Lyon II

### Research Fields and Topics

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*Fields:* Managerial economics, experimental economics, behavioral economics, law and economics, behavioral finance, economics and psychology.

*Topics:* Managerial decision-making, investment and corporate financing, entrepreneurship, economics-marketing interface, communication and leadership, sustainability, prediction, cooperation.

### Publications

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Béatrice Boulu-Reshef, Catherine Bruneau, Maxime Nicolas and Thomas Renault (2022) "An experimental analysis of investor sentiment" Forthcoming in *Essays in Behavioral Finance and Asset Prices*, Springer, coedited by David Bourghelle, Pascal Grandin, Fredj Jawadi and Philippe Rozin.

Béatrice Boulu-Reshef and Jonah Schulhofer-Wohl (2022) "The impact of distance on parochial altruism: An experimental investigation". *European Journal of Political Economy*, 102222. [CNRS EcoPub: Rang 2; HCERES: Rang A].

*Palgrave dictionary entry* Béatrice Boulu-Reshef (2021) Possible in Economics. In Glaveanu V.P. (eds) *The Palgrave Encyclopedia of the Possible*. Palgrave Macmillan, Cham.

Béatrice Boulu-Reshef, Charles A. Holt, Matthew Rodgers and Melissa Thomas-Hunt, (2020) "The impact of leader communication on free-riding: An incentivized experiment with empowering and directive styles", *Leadership Quarterly*. *Leadership Quarterly*, 31(3): 101351. For the Special Issue "Economics of leadership". [CNRS

GRH: Rang 2; FNEGE: Rang 1; HCERES: Rang A]

Béatrice Boulu-Reshef et Constance Monnier-Schlumberger (2019) “Lutte contre les cartels : Comment dissuader les têtes brûlées ?” *Revue Economique*, 70(6): 931-943. Special issue on recent advances in experimental and behavioral economics. [CNRS GEN: Rang 2; HCERES: Rang A]

Béatrice Boulu-Reshef and Constance Monnier-Schlumberger “Une évaluation expérimentale des dispositifs de lutte contre les cartels”, *Concurrences*, 4(88126): 74-82. [CNRS EcoDroit: Rang 4; HCERES: Rang C]

Béatrice Boulu-Reshef, Samuel H. Brott and Adam Zylbersztejn (2017) “Does Uncertainty Deter Provision to the Public Good?”, *Revue économique*, 5: 16-23. Special issue on recent advances in experimental and behavioral economics. [CNRS GEN: Rang 2; HCERES: Rang A]

Le Lec F., Alexopoulos T., Boulu-Reshef B., Fayant M-P, Zenasni F., Lubart T., Jacquemet N. (2017) “Courtship behavior: “The Out-of-my-league effect””, *Behavioral and Brain Sciences*, 40. [Liste CNRS: Psychologie – Ethologie – Ergonomie]

Béatrice Boulu-Reshef, Irene Comeig, Robert Donze and Gregory Weiss, (2016) “Risk Aversion in Prediction Markets: A Framed-Field Experiment”, *Journal of Business Research*, 69(11): 5071-5075. Special Section on Turning Kurt Lewin on his head: Nothing is so theoretical as a good practice. Best Paper Award at 2016 GIKA Annual Conference. [CNRS MKG: Rang 2; FNEGE: Rang 2; HCERES: Rang A]

Graciela Kuechle, Béatrice Boulu-Reshef and Sean D. Carr (2016) “Prediction- and Control-Based Strategies in Entrepreneurship: The Role of Information”, *Strategic Entrepreneurship Journal*, 10(1): 43-64. Special Issue on the Theories of Entrepreneurship. [CNRS Innov: Rang 2; FNEGE: Rang 2; HCERES: Rang A]

Béatrice Boulu-Reshef (2015) “Towards a Personal Identity Argument to Combine Potentially Conflicting Social Identities”, *Review of Social Economy*, 73(1): 1-18. (Lead article) [Liste CNRS GEN: Rang 3; HCERES: Rang B]

Béatrice Boulu-Reshef (2013) “Economics of the Firm and Economics of Identity: Why and How their Main Questions Overlap”, *Journal of Institutional Economics*, 9(3): 363-379. [Liste CNRS GEN: Rang 2; HCERES: Rang A]

Anton S. Ovchinnikov, Béatrice Boulu-Reshef and Phillip E. Pfeifer (2014) “Balancing Acquisition and Retention Spending for Firms with Limited Capacity”, *Management Science*, 60(8): 2002-2019. [CNRS GEN: Rang 1eg; FNEGE: Rang 1\*; HCERES: Rang A]

Béatrice Boulu-Reshef (2013), Book review of Individuals and Identity in Economics. By John B. Davis. Cambridge, UK: Cambridge University Press, 2011, *Review of Social Economy*, 71(4): 543-546. [Liste CNRS GEN: Rang 3; HCERES: Rang B]

### **Working papers**

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Béatrice Boulu-Reshef and Nina Rapoport, “Voluntary contributions in cascades: The tragedy of ill-informed leadership,” LEO Working Papers. <https://ideas.repec.org/p/leo/wpaper/2824.html>.

Béatrice Boulu-Reshef, Graciela Kuechle and Luise Rohland “When prosocial investments signal trustworthiness: Theory and Experiment” SSRN No. 3190425, [https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=3190425](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3190425).

## **Work in Progress**

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“Leadership Effectiveness: Communication, Transparency, and Skin-in-the-Game”, with Jeremy Hutchison-Krupat

“Does Social influence in Field Fundraising Schemes Increase Donations?”, with Aïda Diallo, Soffia Mun and Nina Rapoport

“When to Hire the First Employee? Behavioral Evidence and Insights”, with Charles Corbett and Anton Ovchinnikov

“Inventory Management with Carryover in a Laboratory Setting: Going Beyond the Newsvendor Paradigm”, with Charles A. Holt

“The Trust-to-Investment Game: An Experimental Framework for Entrepreneurship Research”, with Adrian Calmettes, Klodiana Istrefi, Soffia Mun, Romain Pfau and Luise Rohland

“Double-sided opportunism in infrastructure investments”, with Ingy Helmy and Marian Moszoro

“Une analyse des questionnaires MiFID II” with Julia Bertin, Geneviève Helleringer and Pierre Jacquél

“Cooperation and the Boundaries of the Firm: A Framed-Field Experiment’.

“Which Sanctions and Moral Costs Can Stop Managers from Forming Cartels?”, with Constance Monnier-Schlumberger

“Combining the Atomistic and Socially Embedded Conceptions of Corporate Culture: Personal Identity to the Rescue”

## **New projects**

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“Public policy and early-stage funding of innovations” with Herbert Dawid and Antoine Mandel

“Effort variance and incentives”, with Maya Bacache

“What are Control Strategies in Entrepreneurship? An Economic and Experimental Approach”, with Graciela Kuechle

“The Effect of Private and Public Returns on Donations: A Field Experiment”, with Aïda Diallo

“Leading in the Shadow of Expectations: An Experimental Study”

## **Visits**

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2011-2012	Postdoctoral Visiting Scholar, The Wharton School, University of Pennsylvania, The Sol C. Snider Entrepreneurial Research Center
Spring 2008 and Fall 2008	Short-Term Scholar, Brown University, Economics Department
Spring 2007 and Spring 2009	Visiting Researcher, University of Hertfordshire Business School

## **Education et qualifications**

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- 2018 Habilitation (“Qualification”) to apply to Professor position in management (CNU 06)
- 2017 Habilitation (“Qualification”) to apply to Professor position in economics (CNU 05)
- 2016 Habilitation à Diriger des Recherches, Université Paris 1 Panthéon-Sorbonne: “Essais en économie expérimentale et en économie managériale”. Distinction: With a unanimous vote  
Committee: Rodolphe Durand, HEC Paris (jury member), Nicolas Jacquemet, Université Paris 1 Panthéon-Sorbonne (president), Georg Kirchsteiger, Université Libre de Bruxelles, ECARES, Belgique (referee), Jérôme Pouyet, Ecole Normale Supérieure Ulm (referee), Angelo Secchi, Université Paris 1 Panthéon-Sorbonne (referee), Jean-Christophe Vergnaud, Université Paris 1 Panthéon-Sorbonne (guarantor)
- 2015 Habilitation (“Qualification”) to apply to Associate Professor position in economics and management
- 2011 PhD in economics, Université Lumière Lyon II. Title: “Identity, Cooperation and the Boundaries of the Firm”. Distinctions: Very Honorable with Congratulations and the European Doctorate Label  
Committee: Bernard Baudry, Université Lumière Lyon II (co-advisor), Pablo Branas-Garza, University of Granada, Spain (referee), John B. Davis, University of Amsterdam, the Netherlands and Marquette University, United states (referee), Geoffrey M. Hodgson, University of Hertfordshire Business School, United-Kingdom (co-advisor), Olivier Weinstein, Université Paris 13 (president)
- 2006 Master in Economics and Management, Université Lumière Lyon II, Mention très bien, joint with the EM Lyon Business School
- 2004 Licence in Economics and Management, Université Lumière Lyon II, Mention assez bien

**Teaching** *Course evaluations are available upon request* \_\_\_\_\_

At Orleans

- 2020-2021, 2021-2022, 2022-2023: Market analysis, Bachelor, 3rd year
- 2019-2020, 2020-2021: Choice of investment and financing, Bachelor, 3rd year
- 2019-2020, 2020-2021, 2021-2022, 2022-2023: Management of extra-financial performance, Master 2 Management control and organizational audit
- 2019-2020, 2020-2021, 2022-2023: Financial market and international finance, M1 Accounting, control and audit
- 2019-2020, 2020-2021, 2021-2022, 2022-2023: Decisions and financial policy, M1 Management of information systems

At the Sorbonne

- 2017-2018, 2018-2019: Economic intelligence: Information strategy, bargaining, lobbying and globalization, M2 Gestion des Entreprises à l’international. Taught in English.
- 2015-2016, 2016-2017, 2017-2018, 2018-2019, 2019-2020, 2020-2021, 2021-2022, 2022-2023: Behavioral finance, Master 2 Economics and Psychology, Master 2 Empirical Finance and Master 2 Financial Economics. Taught in English.
- 2015-2016, 2016-2017, 2017-2018, 2018-2019: Applied microeconomics, Master 1 Economics and Psychology. Taught in English.
- 2015-2016, 2016-2017, 2017-2018, 2018-2019: Winter School, Master 1 Economics and Psychology. Taught in English.
- 2015-2016: Tutorials, Introduction to Economics, Bachelor (1st year). Taught in French.
- 2015-2016: Tutorials, Microeconomics, Bachelor (1st year). Taught in French.

- 2015-2016: Tutorials, Applied microeconomics, Master 1. Taught in English.

#### Teaching prior 2015

- Courses (taught in English): Experimental economics (Evaluations: 4.4/5 in 2013, 4.5/5 in 2014 and 4.5/5 in 2015) (University of Virginia), Case studies in organizational economics (INSA of Lyon), International Economics (INSA of Lyon).
- Courses (taught in French): Industrial Organization (INSA of Lyon), Organizational economics (INSA of Lyon), Contemporary Economic Issues (Université Lumière Lyon 2, IUT Lumière).
- Teaching Assistant (taught in French): Mathematics for Economics (Université Lumière Lyon 2, UFR d'Economie et de Gestion), Advanced Microeconomics (Université Paris 13 Nord), Introduction to Economic Analysis (Université Paris 13 Nord).

#### PhD supervision

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- 2022-: Mehdi Louafi, University of Orléans. Centre Val de Loire region Scholarship. Former student of the Master Financial Economics of Paris 1.
- 2021-: Khanh Linh Pham, University of Orléans. Franco-Vietnamese Cooperation Scholarship. Former student of the Master Financial Economics of Paris 1.
- 2021-: Indigo Jentry Jones, University of Orleans. Doctoral contrat financed by the PREF Research Initiative. Co-supervised with Alexis Direr.
- 2020-: Irving Argaez Corona, University Paris 1-Panthéon Sorbonne. Co-supervised with Jean-Christophe Vergnaud. Mexican government scholarship.
- 2018-: Pierre Jacquel. Co-supervised with Jean-Gunther Capelle-Blancard. Doctoral contract from the Université Paris 1 Panthéon-Sorbonne.
- 2017-: Bin Wang. People's Republic of China Government Scholarship.

#### PhD thesis committee and jury

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##### Internal and External PhD thesis committee

- Magdalena Soukupova: Student supervised by Stefano Palminteri, INSERM and ENS (Département d'Études Cognitives).
- 2018-2021: Max Lobeck, Université Paris 1 Panthéon-Sorbonne & Paris School of Economics. Now Post-doc at Konstanz University.
- 2018-2020: Ingy Helmy, Université Paris 1 Panthéon-Sorbonne & Paris School of Economics. Now economist at the World Bank.

##### PhD jury participation

- 2022: Referee, Marian Abdel Nour, Université Paris 1 Panthéon-Sorbonne & Paris School of Economics; Referee, Yuaho Li, University of Bath, UK; External examiner and president of the jury, Moustapha Aladji, University of French Guiana.
- 2021: External examiner, Max Lobeck, Université Paris 1 Panthéon-Sorbonne & Paris School of Economics; Referee, Josias Kpoviessi, University of Lille.

- 2020: Referee, Esther Mbih, Polytechnique, CREST; External examiner and president, Alice Solda, Université Lumière Lyon 2.
- 2019: Referee, Matthieu Plonquet, Université Paris 1 Panthéon-Sorbonne; Referee, Jose Benedicto Duhaylongsod, ESSEC Business School; President and referee, Jan Sonntag, Sciences Po; Referee, Mariko Shimizu, Université Paris 2 Panthéon-Assas.

## Advising

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### At Orléans

#### Apprenticeships supervision

- 2022-2023: 6 students; 2021-2022: 7 students; 2020-2021: 4 students; 2019-2020: 4 students.

#### Master theses

- 2022-2023: 1 group; 2021-2022: 1 group; 2020-2021: 2 groups; 2019-2020: 3 groups.

### At Paris 1

#### Master theses

- 2021-2022: M2 Economics and psychology - Antoine Le Bot, Elisa Busson.
- 2021-2022: M2 Financial economics - Mehdi Louafi, Elina Ishmukhametova.
- 2020-2021: M2 Economics and psychology - Helen Marzec.
- 2019-2020: M2 Public policy - Kamila Kunakbaeva; M2 Economics and psychology - Lorenzo Naso, Nicole Von Wilczur; M1 Economics and psychology - Helen Marzec, Theresa Chapmann.
- 2018-2019 M2 Economics and Psychology - Beyza Aykurt, Anna Venzon, Isis Marques, Ruchika Hiranandani; M1 Economics and Psychology - Ivonne Durán; M2 GEAI - Carlos Asto Carbajal; M2 Monnaie-Banque-Finance - Alexandre Coutaud, Manon Verdaguer.
- 2017-2018: M2 Economics and Psychology - Nina Rapoport, co-supervised with Nicolas Jacquemet, Franziska Hellberg, Luise Rohland; M2 Monnaie-Banque-Finance - Julia Bertin, Pierre Jacquel; M2 Monnaie-Banque-Finance (Ecole de Management de la Sorbonne) - Guila Levy; M1 Economics and Psychology - Paul Grignon, Ameni Ezzine.
- 2016-2017 M2 Economics and Psychology - Karl Lundgren; M2 Financial economics - Bin Wang, co-encadrée avec Stéphane Gauthier; M1 Economics and Psychology - Nina Rapoport.
- 2015-2016 M2 Monnaie-Banque-Finance - Kevin Ratsimiveh, co-supervised with Jérôme Glachant; M2 Economics and Psychology - Thomas Demathieu, Filly Pirroux, Raphaël Greffet, Francois Boch, Bao Ngoc Nguyen; M1 Economie Théorique et Empirique - Aïda Diallo, Marie Gaudier; M1 Economics and Psychology - Karl Lundgren.

### At the University of Virginia

#### Distinguished Major Program theses

- 2014-2015 - Samuel Brott, Gregory Weiss; 2013-2014 - Jiankun (Alex) Chen, Robert J. Donze.

## Conferences and invited talks

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- 2022 Cournot seminar, BETA University of Strasbourg; International Conference "Environmental economics: A focus on natural resources", University of Orléans; AFSEE 2022, University of Lyon; ECBA5, University of Bath, UK; Financial advice, Profiling and Portfolio Choice of Households Workshop, Institut Louis Bachelier, Paris.
- 2021 ECBA4, LaRGE, University of Strasbourg; Economics seminar, University of Strathclyde, Glasgow; Behavioral Economics Seminar, University of Birmingham; Rencontres croisées Droit Economie, Orléans.
- 2020 ESA 2020 Global Around-the-Clock Virtual Conference, Environmental Economics: a Focus on Natural Resources, Orléans (Online); Cancelled because of Covid - Behavioral economics workgroup, EconomiX, AFSEE 2020.
- 2019 6th International Meeting in Law & Economics, EconomiX; ESA 2019, LESSAC Dijon Business School, CREM Seminar, University of Rennes; LEO Seminar, University of Orléans; LED Seminar, University Paris 8, Vincennes-Saint Denis; Behavioral Economics Forum, Technion - Israel Institute of Technology, Haifa, Israel
- 2018 EBCA 2018 University of Bath; PRISM Sorbonne, Séminaire Stratégie et économie d'entreprise; Université Paris 1 Panthéon-Sorbonne, Behavioral economics Work Group; EconomiX; European University Institute, Interdisciplinary Experimental Working Group, Florence; "Economie et Finance Expérimentale et Comportementale" Seminar, CE-EM University of Montpellier; ASFEE Annual Conference, University of Nice Sophia Antipolis; GATE (CNRS), University of Lyon; Catholic University of Lille, Anthro-Lab.
- 2017 EBCA 2017, University of Strasbourg, November 2017; Vienna Center for Experimental Economics, University of Vienna; Experimental Advances in Organizational Behavior, LESSAC Dijon Business School; Behavior Seminar, Paris School of Economics.
- 2016 ASFEE Annual Conference, ESSEC Business School; Business Economics & Strategy Seminars, Tel Aviv School of Management, Tel Aviv University; SIMA Seminar, Paris School of Economics and Université Paris 1 Panthéon Sorbonne; PsyCHIC (PSYchology, Consumer Heterogeneity, Information and Communication), Maison des Sciences de l'Homme de Paris Nord (Saint Denis).
- 2015 INFORMS (sponsored session), Philadelphia; Behavioral Operations Conference, Young Scholars Workshop, Cornell; Paris School of Economics Retreat, Aussois; University College London, Management Science and Innovation Seminar, University of Arkansas, Walton School of Business, Department of Economics Seminar; Ecole Polytechnique Fédérale de Lausanne, College du Management de la Technologie; IAE Toulouse School of Management, Toulouse 1 Capitole University Seminar; Université Paris 1 Panthéon-Sorbonne, Centre d'Économie de la Sorbonne, Rising Talents Seminar; University Paris 2 Panthéon-Assas, Paris Center for Law and Economics.
- 2014 University of Virginia Frank Batten School of Leadership and Public Policy Brownbag, Paris School of Economics, Economics and Psychology Seminar; Behavioral Operations Conference, Young Scholars Workshop, University of Cologne; University of Virginia, Darden School of Business, Dana Clyman Seminars.
- 2013 University of Virginia Experimental Economics Seminar; European Association for Evolutionary Political Economy, University Paris Nord.
- 2012 14th World Congress of Social Economics, University of Glasgow; Sol C. Snider Entrepreneurial Research Center, Wharton School.

- 2011 University of Virginia Experimental Economics Seminar; Sol C. Snider Entrepreneurial Research Center, Wharton School; Economics and Psychology Seminar, Paris School of Economics; National Institute for Applied Sciences, Lyon; Maison des Sciences de l'Homme Paris Nord; University of Granada V Alhambra Experimental Workshop;
- 2010 European Association for Evolutionary Political Economy, University of Bordeaux.
- 2009 University of Hertfordshire Business School, Internal Seminar; Institute of Human Sciences Internal Seminar, Lyon; European Association for Evolutionary Political Economy, Amsterdam School of Economics; European Network on the Economics of the Firm, University Paris Nord; The Society for the Advancement of Socio-Economics, Science Po Paris; European Meeting on Applied Evolutionary Economics, Max Planck Institute, Jena.
- 2008 University of Hertfordshire Business School, Internal Seminar; Institute of Human Sciences Internal Seminar, Lyon; INEM UNED Madrid; item Brown University, Economics Department lunch seminar.
- 2007 CNRS Thematic School, CNRS Doctoriales Economics and sociology, Institut des Sciences de l'Homme Workshop "Analyzes and Transformations of the Firm : Economics, Management and Law"; University of Hertfordshire Business School, Internal Seminar.
- 2006 University of Hertfordshire Business School, Internal Seminar; Institute of Human Sciences Internal Seminar, Lyon.

#### **Research conventions, contracts, grants and distinctions**

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- BQR University of Orléans (10,000 €), with Anthony Paris and Mehdi Louafi
- PREF Research Initiative (Initiative de Recherche), with Yomoni and the Louis Bachelier Institute (180,000 €), Director Alexis Direr, Member of the Executive and Scientific Committee with Sylvain Benoit and Jérémy Dudek.
- Grant of MSH Val de Loire 2021 (5000 €), Member.
- Grant of the CEPREMAP 2019 (5000 €), Co-PI with Maya Bacache
- CES Projets AAP 2019 (1400 €), PI: Catherine Bruneau, Member with Thomas Renault, Jorgen-Vitting Andersen
- CES Projets AAP 2019 (2000 €), with Bin Wang and Antoine Mandel
- CES Projets AAP 2019 (2000 €), with Vincent de Gardelle and Pierre Jacquel
- Research grant ANR-17-EURE-001 (1600 €), with Graciela Kuechle
- Research grant LABEX OSE 2018/23 (1000 €), with Bin Wang
- CES Projets AAP 2018 (2500 €), with Bin Wang and Antoine Mandel
- Convention de partenariat de recherche avec l'Autorité des Marchés Financiers (in progress) (co-PI), with Geneviève Helleringer (ESSEC and Oxford)
- Politiques scientifiques 2018-2020 (10000 €) PI: Constance Monnier-Schlumberger, member, Université Paris 1 Panthéon-Sorbonne
- Convention de recherche (2300 euros) (co-PI), Institut de Droit de la Concurrence, with Constance Monnier-Schlumberger



- Best Paper Award at 2016 GIKA Annual Conference, with Irene Comeig, Robert Donze and Gregory Weiss
- Politiques scientifiques (10000 €) (Co-PI), Université Paris 1 Panthéon-Sorbonne, with Nicolas Jacquemet and Fabrice Le Lec
- Convention de partenariat de recherche (16200 €) (PI), Département des Prospectives et Statistiques, Ministère de la Culture et de la Communication, with Nicolas Jacquemet
- Batten Research Grant Program 2015 (\$8,000), with Charles Corbett, Phil Pfeifer and Anton Ovchinnikov
- Batten Research Grant Program 2014 (\$10,000), with Charles Corbett, Phil Pfeifer and Anton Ovchinnikov
- New Horizons Travel Grant 2014 (\$750), 2014
- AHSS Research Support Spring 2014 (\$5,000), with Jonah Schulhofer-Wohl, 2014-2015
- Quantitative Collaborative Seed Grant (\$6,333), with Jonah Schulhofer-Wohl, 2013-2014
- Darden Research Funding Support 2013-2014 and 2014-2015
- Finalist of the William Waters Grant 2012 of the Association for Social Economics, Pre-Selected to Attend the Association for Social Economics Summer School 2012
- Batten Fellow 2012 (\$7,500), Batten Institute, University of Virginia Darden School of Business
- Explora Pro Post-Doctoral Grant, Rhône-Alpes Region Research Commission 2010
- Short-listed for the “Herbert Simon Young Scholar Prize”, EAEPE 2009
- Visiting Scholar Award (2008), Brown University 2008
- Explora Doc Grant, Rhône-Alpes Region Research Commission 2006
- Aires culturelles Grant, French Ministry of Scientific Research 2006
- M.A. Merit Grant, French Ministry of Scientific Research 2005
- Economics Honours program as an Erasmus student, University of Glasgow, Mention assez bien, 2005
- Explora Sup Grant, Rhône-Alpes Region Research Commission 2004
- Erasmus Grant, European Commission 2004

#### **Editorial activities**

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- 2020 - Present: Member of the Editorial Board of *The Leadership Quarterly*.
- 2017 - Present: Member of the Editorial Review Board at the *Journal of Business Research*.
- Co-editor with Richard Fairchild (University of Bath) of the European Journal of Finance Special Issue for the ECBA 2019.

#### **Refereeing activity**

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- *Management Science, Economic Journal, Journal of Behavioral and Experimental Economics, Sustainability, Leadership Quarterly, Revue Française de Gestion, Revue de l'entrepreneuriat, Production and Operations Management, Strategic Entrepreneurship Journal, Journal of Business Research, Revue économique, Games, Review of Social Economy, L'Actualité économique, International Journal of Entrepreneurial Behavior & Research, Theory and Decision.*

## Scientific events organization

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- 2022: Organization of the IdR PREF Workshop “Financial advice, Profiling and Portfolio Choice of Households” at the Louis Bachelier Institute.
- 2021 and 2022: Co-organizer of the Law and Economics meetings of the Faculty of Law, Economics and Management, Orléans.
- 2019: Organizer of the ECBA Workshop (Entrepreneurship: Cognitive and Behavioral Approaches), Maison des Sciences Economiques, Centre d’Economie de la Sorbonne.
- 2015: Organizer for the invited “‘Relevance’ session: Economics and BIOM” in the Behavior in OM track for the POMS Annual Conference.

## Scientific expertise activities and service

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- 2022- Present: President (elected) of the Association of the *Revue économique*. Director of publication of the *Revue économique*. Member of the board.
- 2020-Present: Member of the Scientific expert committee of the MSHE Ledoux, UAR3124 CNRS/UBFC-UFC
- 2017-Present: Member of the IRB Committee, J-PAL Europe and Paris School of Economics.
- 2020: Reviewer for the Polish National Science Fondation.
- 2019-Present: Ethics expert for the ERC Project Met Action (PI: Nathan Faivre, University Grenoble Alpes, CNRS).
- 2018, 2019: Referee for the Prix de l’université du Conseil départemental du Val de Marne and the GIS Asie.
- 2018: Member of the Advisory Board for the LISER-LAB research project for the Fonds National de la Recherche du Luxembourg.

## Service

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### At Orléans

- 2021-Present: Co-director of the Double Bachelor Law & Economics and Management.
- 2020-2021: In charge of the team that led to the creation of the Double Bachelor Law & Economics and Management.
- 2019 - Present: Member of the research center Committee of the Laboratoire d’Economie d’Orléans.
- 2019 - Present: Member of the IAE Directoire.
- 2019 - Present: Member of Management science disciplinary expertise committee (which oversees hiring and promotions Management science (CNU Section 06)).
- 2021 - Present: Member of economics disciplinary expertise committee (which oversees hiring and promotions in economics (CNU Section 05)).

### At the Sorbonne

- 2017-2019: Elected member of the Committee of the Sorbonne School of Economics (UFR 02, formerly the Sorbonne Department of Economics).

- 2017-2019: Director of the M1 Economics and Psychology.
- 2015-2019: Supervision of research projects in the Winter camp, Master Economics and Psychology.
- 2015-2019: Placement advisor, Master Economics and Psychology.
- Moderator of the Panel “Nudge et société : Que peut-on apprendre sur les comportements grâce à l’économie?”, Centre d’Economie de la Sorbonne.
- 2018: Speaker for the Conference “Qu’est-ce que l’économie expérimentale?”, Please Days “Avec l’économie, décidons autrement!”, Centre d’Economie de la Sorbonne.
- 2020-Present: Co-organizer with Liza Charroing of the Work Group Behavior, joint Centre d’Economie de la Sorbonne and Paris Jourdan Sciences Economiques.
- 2015-2020: Organizer of the Work Group Behavior, joint Centre d’Economie de la Sorbonne and Paris Jourdan Sciences Economiques.
- 2016-Present: Member of the collaborative project “Behavioral Approaches to Strategic and Social Interactions” at the Paris School of Economics.

#### At the University of Virginia

- Moderator of the “Careers in entrepreneurship” Panel organized by the Economics Career Office.
- Gave seven talks on behavioral research methodology at the Darden School and at the Law School.
- Actively involved in organizing BRAD Lab (Behavioral Research at Darden Lab) scientific life.
- Advises students for the Distinguished Major Program.

#### **Hiring committees**

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- 2021-2022: President, Professor position, Université d’Orléans; President, Associate Professor position, Université d’Orléans; External member, Associate professor position, Université Paris 1; External member, Professor position Université de Guyane; External member, Professor position Université de Tours; External member, Chaire Professor Junior position (Associate professor position with tenure track, Université Paris 1.
- 2020-2021: External member, Associate professor position Université Paris 8; Internal member, Associate professor position, Université d’Orléans.
- 2019-2020: Vice-President, Associate professor position, Université d’Orléans; Internal member, Associate professor position, Université d’Orléans; President, Professor position, Université de Guyane; External member, Associate professor position, Université Paris Descartes; External member, Professor position, Université Jean Moulin Lyon 3,
- 2018-2019: External member, Associate professor position, Université Paris Descartes; External member, Associate professor position, Université Paris-Sorbonne.

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